



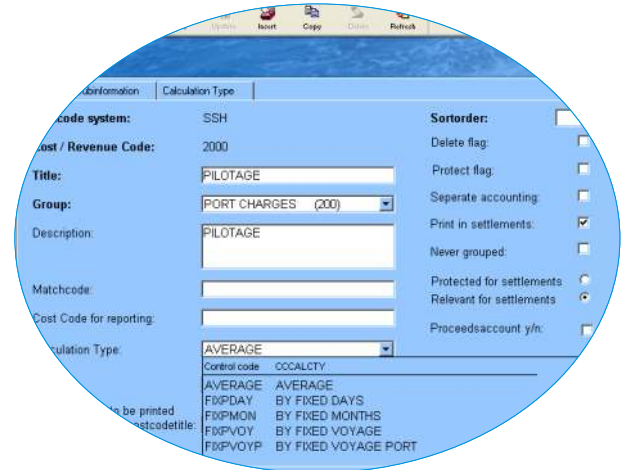
VOYCES - Voyages and schedules

First rate voyage calculation and enhanced scheduling are critical for profitable and efficient service management.

There are two qualities each customer truly appreciates when dealing with voyages: punctuality and reliability. VOYCES ensures that shipping companies can deliver on these qualities. VOYCES manages budget, preliminary and actual schedules and monitors the financial flow with corresponding preliminary and actual costs.

Scheduling

At the beginning of each new business year budget schedules are set up for the fleet. With the vessels' basic data and tables of distances from BASE taken into account, these schedules are easily arranged and form the foundation for further planning. Call by call the preliminary schedules are transformed into current schedules by incoming data from noon reports or statements of facts.



Since delays, for example because of foul weather, cannot be foreseen, such reasons for a late arrival are recorded for later use in statistics, such as a 'lost time report'.

Additional benefits from VOYCES are online availability of schedule data on the internet, i.e. the shipping company's home page, and the data exchange with the voyage management in LINE. This direct link between the two applications especially presents a significant advantage because voyage planning and operational business can form an entity that is more than the sum of its components. If you are to decide whether or not to include a new port into a voyage, entered costs as well as estimated revenues are crucial information. These criteria are processed in the second section of the application.

	Arrival Time	Departure Time	Port
	03.02.2006 03:51	06.02.2006 03:51	Shanghai
P/P	07.02.2006 02:07	09.02.2006 14:08	Qingdao
P/P	10.02.2006 18:01	12.02.2006 06:01	Masan
P/P	13.02.2006 02:25	14.02.2006 14:24	Kobe
P/P			checkpoint
P/P	06.03.2006 01:01	06.03.2006 13:01	Balboa
	06.03.2006 13:01	06.03.2006 16:16	Panama C
	06.03.2006 15:00	06.03.2006 18:17	Pan
	08.03.2006	14.03.2006	



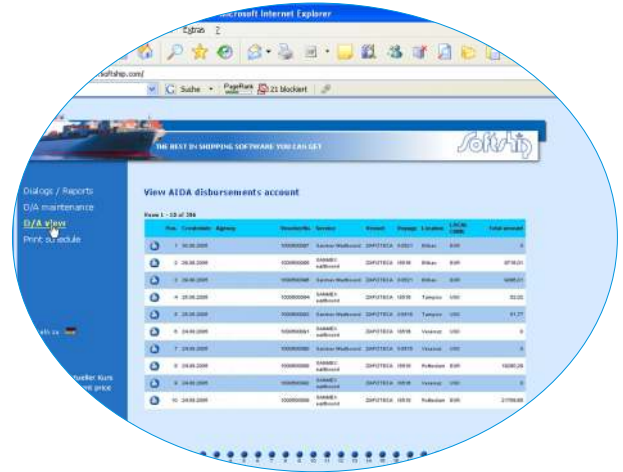
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Voyage results

The calculation of revenues for the voyage estimation uses booking data which are imported from 'LINE', the Softship Cargo/Freight Management Application. The overall costs calculated from fixed costs and cost averages from 'AIDA', the Softship Disbursement Management Application. Fixed costs are estimated per cost center and relate either to a voyage, a port or a period of time, i.e. a month. Cost averages are taken into account for data such as freighttons or TEUs.

As an optional feature the agents can enter their actual costs per invoice as preliminary costs via Softship Web D/A.



The screenshot shows a web browser window displaying the 'View AIDA disbursements account' page. The page title is 'THE BEST IN SHIPPING SOFTWARE YOU CAN GET' and the logo 'Softship' is visible. The table below lists disbursement data for various dates and amounts.

NO.	Disbursement	Address	Invoice No.	Invoice	Invoice Date	Invoice Amount	Invoice Currency
1	10000000	10000000	10000000	10000000	10000000	10000000	10000000
2	10000000	10000000	10000000	10000000	10000000	10000000	10000000
3	10000000	10000000	10000000	10000000	10000000	10000000	10000000
4	10000000	10000000	10000000	10000000	10000000	10000000	10000000
5	10000000	10000000	10000000	10000000	10000000	10000000	10000000
6	10000000	10000000	10000000	10000000	10000000	10000000	10000000
7	10000000	10000000	10000000	10000000	10000000	10000000	10000000
8	10000000	10000000	10000000	10000000	10000000	10000000	10000000
9	10000000	10000000	10000000	10000000	10000000	10000000	10000000
10	10000000	10000000	10000000	10000000	10000000	10000000	10000000

For voyage actuals, similar mechanisms are at work. The revenues are collected from the final manifest data held in LINE. The actual costs are delivered by AIDA. With VOYCES these components come together for easy analysis, profitability assessment and operational efficiency of your voyages.

Features

- budget schedules
- preliminary and actual schedules
- direct adjustment via noon reports or statements of facts
- forecasts of costs and revenues
- web interface
- voyage estimation and results
- statistics and analyses



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